

Here is a comparison between our Super J product & factory J-channel:

We estimate that it takes roughly 5 minutes more per opening to install our Super J compared to factory J-channel. The material cost is increasing roughly \$15 per average opening. Using these estimated hard costs this is what you gain.

The Benefits:

1. A custom trim look around each window and door that you are able to bill at whatever your market area allows
2. A 4 deep pocket that your applicators will love, because it speeds up the application time and hides all the cut edges.
3. It gives a signature look to all your jobs. This creates a demand for your work and your product among your potential customers and your applicators.
4. You have created a new addition to each job that carries its own value, whereas J-channel is a negative cost and siding is more difficult to applicate around openings compared to the Edge trim.
5. You can run trim only jobs (as this is the most challenging part for most companies) allowing others to do the siding, brick, stone, dryvet, hardyboard and log siding or whatever exterior you choose
6. You may become a supplier of custom trim components; that is, you have the ability to run off trim to sell for others to apply.



Here is a comparison between the old and the new:

Our company, Weather Shield Seamless Siding, completed 35 high-end custom homes on one recent project. About half way through the project we developed the new Edge trim system, and were able to maintain the same architectural look while utilizing the new system.

After embracing the Edge trim system and applying these techniques to both the fabrication and installation process the results were more than favorable.

The Benefits:

1. Using the Edge trim system our total labor costs were cut by 40%. We were able to reduce our labor hours, cutting down our installation time dramatically.
2. We improved our finished product because the trim had roll formed accuracy, we were also able to have our apprentice bend 90% of the trim.
3. We were exclusive on all 35 homes. There are seven other seamless machine represented in our small community, but because of our custom trim and fluent ability with these products, the other Company's could not and did not try and compete.

When we embraced this opportunity with enthusiasm and commitment it revolutionized our company and afforded us greater profits and job security in today s market.

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“As the machine is mastered, anything is possible”



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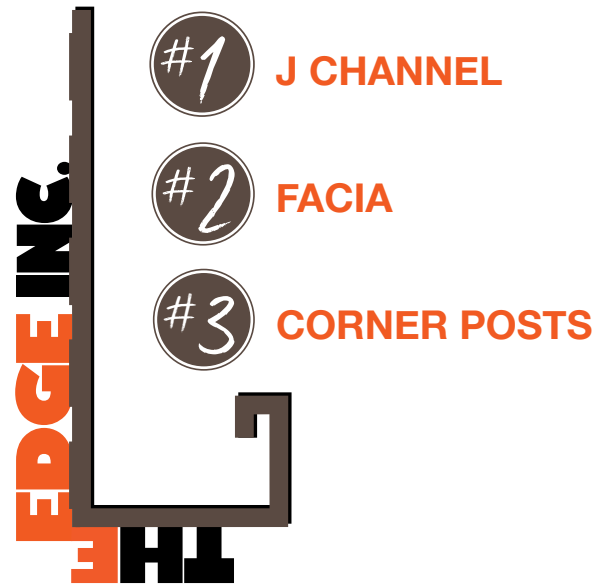
“ Looking To The Future ... ”

What do you
have to offer
your potential
customer(s)



Where, how and why does **The Edge
Combo Machine** live up to it's name?

This unique machine produces a
multitude of trim profiles. In answering
this question, lets take a look at 3 of
its major products:



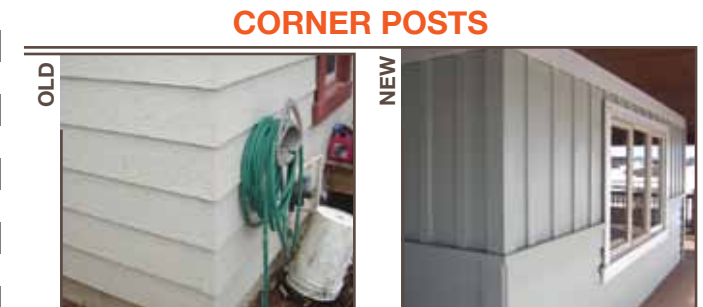
#1 The #1 profile that most owners of **The Edge Combo Machine** will produce will be what we call our Super J product. The Edge is able to produce an oversized 4-inch faced J with a 3/4-inch reveal. And let's face it, J channel needs help. We use our Super J product to transforms windows and doors into what looks like an expensive wood trim, while allowing many different sidings or exterior finishes to be hidden behind a 4-inch face, thus eliminating unsightly exposed cut edges



#2 Custom fascia is the other unique product that you can produce with the Edge. You'll no longer be forced to modify factory fascia to fit your job, or spend hours having to hand clip and custom bend difficult profiles. Our Edge combo machine produces some profiles right off the machine "ready to apply."



#3 Our machine produces several custom corner caps.



These simple to make and use products do three things for the machine owner/installer:

- Accelerates the application process of the exterior finish material by creating a deep channel to cut around openings with
- Hides those time consuming cuts and eliminates the need for finish trim
- Transforms your job into a custom showpiece

The limitations previously imposed by the standard products used in our industry will no longer limit your project or market scope. Our Edge trim system is capable of empowering the visionary to create an architectural look that was previously only available with painted wood.

Be empowered to create endless styles and configurations of trim, now achievable with our new system.